

ANNUAL REPORT 2005 For the year ended March 2005

# FINANCIAL SECTION



# CONTENTS

Financial Review	4
Consolidated Balance Sheets	6
Consolidated Statements of Income	8
Consolidated Statements of Shareholders' Equity	9
Consolidated Statements of Cash Flows	10
Notes to Consolidated Financial Statements	11
Independent Auditors' Report	22

#### **Overview of Fiscal Year Ended March 2005**

In the fiscal year 2005, the U.S. economy displayed steady growth while a slight recovery trend was seen in the European economy. In addition, economic expansion continued to occur in the Asia/China markets, and as such, the global economy transitioned in a steady, positive fashion. The Japanese economy also saw an increase in private capital investment amid strong export figures and a recovery in personal consumption. However, the future of the economy remained unclear because of lingering concerns over such issues as the worsening of the global economy due to soaring crude oil and raw steel prices and the potential for measures to be implemented to restrain the overextension of the Chinese economy.

In the consumer electronics market, demand for the so-called "three crown jewels of the digital era" and room air conditioners was strong as a result of the Summer Olympics held in Athens, Greece and the unseasonably warm summer. On the other hand, the audio market shrunk because of the effect of this demand cycle.

Under these circumstances, the car electronics OEM business, an area that was made organizationally independent and improved because of its status as a growing area, saw higher than anticipated growth during the fiscal year under review. The communications equipment business also showed robust growth in line with the growth strategy. Unfortunately, other areas such as the car electronics consumer business and the home electronics business did not fare as well because of a rapid market transition and a higher than expected competition level in the industry.

#### **Sales and Income**

#### **Consolidated Operating Results**

Net sales increased by 1.3% from the previous fiscal year while net income fell 34% from the previous fiscal year; or 90% of forecast. Nevertheless, net income levels are the second highest they have ever been after hitting record highs in the previous fiscal year.

Consolidated net sales figures for the fiscal year 2005 totaled JPY181.112 billion, a 1.3% increase (or JPY2.4 billion) from the previous fiscal year and a number higher than announced at the interim settlement. This was mainly due to the fact that significant growth in the car electronics OEM and communications equipment businesses as a result of the execution of growth strategies overcame the weak performance of consumer business segments such as the car electronics consumer and home electronics businesses. The weakness in these areas was a factor of rapid change in the marketplace and the higher than anticipated level of competition in the industry.

Meanwhile on the earnings side, consolidated operating profit fell 44.0% (or approximately JPY5.5 billion) from the previous fiscal year to finish at JPY7.061 billion, which is 80% of the forecasted number announced at the the interim settlement. The fall was attributed to several factors, including the significant decrease in profitability of the overall car electronics business and the home electronics business. In the former business, higher than anticipated sales growth in the car electronics OEM business, an area where development of new technologies and reform of cost structure are enhanced, and the severe profitability conditions in the car electronics consumer business mainly as a result of drastic price reductions for car navigation and multimedia systems, as well as the shrinking of the overall audio market, decreased profitability levels. The latter business also saw profitability levels worsen because of a shrinking market and severe price competition from overseas companies. In addition to these factors, the Company made a JPY4 billion strategic investment to develop new technologies and products as well as eliminate the cutting of employee salaries. Moreover, the currency exchange environment, especially the dollar-yen market, put downward pressure on overall profitability.

Consolidated ordinary income also fell 45% (or JPY3.8 billion) from the previous fiscal year to JPY4.696 billion for the fiscal year under review. This was mainly due to an increase in non-operating profit by approximately JPY1.7 billion from the previous fiscal year because of a decreased interest burden as a result of the "New Financial Strategy." This increase in non-operating profit compensated for the drop in operating profit.

Finally, net income for the fiscal year under review fell 33.9% (or JPY2.5 billion) from the previous fiscal year to JPY4.836 billion. This was mainly due to the JPY1 billion increase in extraordinary income from the previous fiscal year, the sale of marketable securities worth JPY0.5 billion and the reduction in disposal losses as a result of quality reforms. Although the number fell short of the forecast by 10%, it was the second highest level of net income announced by the Company in its 60 year history after the previous fiscal year.

#### Car Electronics Business

The car electronics market rapidly shifted from retail to OEM and from audio to multimedia. Amid this operating climate, various strategies executed in the OEM

business of the Company came to fruition during the growth stage of fiscal year 2005, and sales grew 150% from year prior; a number that was greater than anticipated. On the other hand, sales in the consumer business fell significantly from year prior because of the shrinking audio market and intensified competition specifically in the European and U.S. markets. Nevertheess, sales in the OEM business was able to cover for this fall and as such, net sales in the overall car electronics busuness increased by 4.0% (or approximately JPY4 billion) from the previous fiscal year to JPY104.772 billion.

On the earnings side, profitability of the consumer multimedia area worsened due to the lack of profitability of the "THEATER-NAVI" system introduced in the previous fiscal year as prices for car navigation systems fell rapidly in the marketplace. On the consumer audio side, earnings conditions also worsened for a variety of factors including the supply stoppage of core semiconductor components because of the Niigata-Chuetsu earthquake. Although a source for replacement components was found, overall costs increased as a result of the stoppage. In addition, profitability declined in the third quarter of the fiscal year (the closing period for previous year's models) because of a shrinking market and intensified competition. Moreover, the impact of the aforementioned semiconductor supply conditions decreased profitability in the fourth quarter despite the fact that the new group of products introduced to the worldwide market during the period displayed strong sales.

In order to counter these effects, various strategies were implemented. In the OEM business, an area where sales are showing strong growth, profitability improvements were pursued through the vertical integration of the Nagano and Shanghai plants. In the multimedia (consumer) business, the Company pushed forward the transition to the own-developed navi-core, a system two years in the working. By doing so, the Company was able to go through with its plan to improve profitability through the introduction of the HDD [Smá:t] Navi system in the March of this year. In addition, profitability improvements were pursued in the audio (consumer) business by expanding into the BRICs market and reducing procurement costs. However, the effects of these strategies are not expected to show full-fledged results until the fiscal year 2006, and consequently, profitability of the car electronics business as a whole for the fiscal year under review fell significantly. After taking into account strategic investments, operating profit fell 68.5% (or JPY4.8 billion) from the previous fiscal year to JPY2.214 billion.

#### **Communications Equipment Business**

Growth strategies in this field showed positive results as sales in the Company's core area of commercial wireless products showed steady growth mainly in the U.S. and sales increased in emerging markets, in particular China. In addition, the acquisition of wireless business of Toyo Communication Equipment Co., Ltd. in June, 2004 showed positive results in the Japanese marketplace, and consequently, net sales in this field increased 9.3% (or JPY4.7 billion) from the previous fiscal year to JPY55.064 billion.

Even on the earnings side, the increase in sales was able to cover for the JPY1.4 billion charge to operating profit as a result of currency exchange impacts and costs to develop digital technologies. Consequently, operating profit in this field remained flat from the previous fiscal year and finished at JPY6.833 billion.

#### **Home Electronics Business**

On the sales side, the boom in digital home electronics invited a downturn in the audio market and the rise of makers in emerging markets put significant downward pressure on prices in both North American and European markets. This required the Company to review existing distribution channels and as a result, sales of home theater systems, an area that was the focus of the business restructuring efforts, slumped significantly.

In the area of pure audio products, the strategy to build a line-up of cost competitive products that utilize high-quality sound technologies worked and resulted in strong sales. Furthermore, in the area of portable audio products, sales of a new flash memory player introduced in February of this year in response to the rise in popularity of digital media players, showed strong sales growth. This product was designed to succeed the MD player, a product that fared well as part of the "Return to Made in Japan" model introduced by the Company. Despite this positive news, the downturn in the home theater area was too large to overcome and net sales in the home electronics business fell 21.3% (or JPY5.1 billion) from the previous fiscal year to JPY18.867 billion.

On the earnings side, the Company pushed forward with restructuring and manufacturing reform in order to improve its cost structure. Nevertheless, the significant fall in sales of home theater systems in overseas markets as well as the collapse of prices as a result of the rise of makers in emerging markets significantly worsened profit conditions. Consequently, operating profit in this area dropped approximately JPY0.7 billion from the previous fiscal year to JPY1.923 billion.

(Millions of Yen)

Segments		Mar. 2005	Mar. 2004	Year-on-Year Change
Car Electronics	Sales	104,772	100,783	3,989
	Operating profit	2,214	7,019	△4,805
Communications	Sales	55,064	50,373	4,691
Equipment	Operating profit	6,833	6,876	Å¢43
Home Electronics	Sales	18,867	23,987	△5,120
	Operating profit	△1,923	△1,217	△706
Other	Sales	2,409	3,588	△1,179
	Operating profit	△63	△68	5
Total	Sales	181,112	178,731	2,381
	Operating profit	7,061	12,640	△5,549
	Ordinary income	4,696	8,541	△3,845
(	Net income	4,836	7,318	△2,482

#### **Consolidated Financial Position**

#### Assets, Liabilities and Shareholders' Equity at the **End of the Fiscal Year under Review**

Interest-bearing debt were cut by half, retained earnings were booked for the first time in ten years, and shareholders' equity ratio doubled

During the fiscal year under review, the Company implemented its "New Financial Strategy" and achieved financial independence through public share offerings, capital reduction without and with compensation. In addition, the Company apportioned a significant amount of cash and deposits towards reducing interest-bearing debt. As a result, total assets at the end of the fiscal year under review fell by JPY19.6 billion to JPY116.137 billion.

In addition, refinancing of debt cut interest-bearing debt by approximately half (or JPY36.2 billion) to JPY31.088 billion. Net debt also decreased by approximately half its original amount (or JPY14.7 billion) to JPY15.147 billion. As a result, the Company was able to move significantly closer to its "Zero Net Debt" goal established in the first med-termbusiness plan.

Shareholders' equity increased approximately JPY12.9 billion from the end of the previous fiscal year to JPY33.132 billion, mainly as a result of public share offerings and net income adding to capital reduction with compensation. Consequently. shareholders' equity ratio increased by 13.6% from the end of the previous fiscal year

The capital reduction without compensation cleared out the approximately JPY9.8 billion cumulative loss from the end of the previous fiscal year. Furthermore, the addition of net income resulted in an increase of retained earnings by approximately JPY23 billion. Consequently retained earnings from the fiscal year under review finished at JPY13.199 billion.

(Millions of Von)

(**************************************						
	Mar. 2005	Mar. 2004	Year-on-Year Change			
Total Assets	116,137	135,763	△19,626			
Interest-Bearing Debt	31,088	67,272	△36,184			
Net Debt	15,147	29,885	△14,738			
Shareholders' Equity	33,132	20,161	+12,971			
Shareholders' Equity Ratio	28.5%	14.9%	+13.6%			
Retained Earnings	13,199	△9,777	+22,976			
Interest Coverage Ratio	13.64	12.61	+1.03			

#### **Cash Flow Conditions in the Fiscal Year under Review**

Cash flow from operating activities saw a net spending of JPY15.539 billion or JPY12 billion more than the previous fiscal year. This was mainly due to the fact that activities to reduce inventory and accounts receivable had gone through one round of implementation and that net income fell from the previous fiscal year.

Cash flow from investing activities saw a net spending of JPY3.512 billion or JPY4.2 billion more than the previous fiscal year. This was mainly due to the fact that fixed deposits that were used to pay off loans associated with the conclusion of financial repayment agreements exceeded income gained from the disposal of tangible fixed assets.

Cash flow from financial activities saw a net spending of JPY30.333 billion or JPY17.6 billion more than the previous fiscal year. Although JPY22 billion worth of income was generated as a result of the public share offering in line with the "New Financial Strategy," JPY16.1 billion and approximately JPY37 billion was expended to eliminate the first tranche class-A preferred stock and to repay loans, respectively.

(Millions of Yen)

	Mar. 2005	Mar. 2004	Year-on-Year Change
Cash Flow from Operating Activities	15,539	27,502	△11,963
Cash Flow from Investing Activities	△3,513	△7,674	+4,161
Cash Flow from Financial Activities	△30,333	△12,783	△17,550
Effect of Exchange Rate Changes on Cash and Cash Equivalents	406	△409	+815
Net Increase (Decrease) of Cash and Cash Equivalents	△17,901	6,634	+24,535
Cash and Cash Equivalents at Beginning of the Fiscal Year	33,698	27,064	+6,634
Net Increase (Decrease) in Cash and Cash Equivalents in Accordance with the Change of Consolidated Subsidiaries	78	△0	+78
Cash and Cash Equivalents at the End of the Fiscal Year	15,875	33,698	△17,823

#### **Forecast for Fiscal Year Ending March 2006**

#### Forecast for fiscal year ending March 2006

For the fiscal year 2006, the final year of the three-year mid-term business plan, the Company will pursue a growth strategy to make new leep forward, seek to add growth businesses to its basic businesses, and work to increase its stable earnings base while maximizing the results from efforts over the past two years.

From a net sales perspective, the Company expects consolidated net sales to remain unchanged from the level of the fiscal year 2005 at ¥180.0 billion. Although net sales in the car multimedia (consumer) business and home electronics business are projected to decline temporarily because of a shift in strategy, this will be offset by sales in the car electronics OEM business, which continue to grow according to the growth strategy, and sales in the car electronics consumer (audio) business, where the Company is working to recapture market share in Europe and the U.S. with new products launched in 2005 that are producing brisk sales, develop new markets such as BRICs and implement sales organization enhancements in Russia, India, Latin America and other markets.

With regard to earnings, on the other hand, the Company will expand its car electronics consumer (audio) business and communications equipment business as a stable earnings base, and work to reform the earnings structure of the car multimedia (consumer) business and home electronics business

Together with full-scale development of car navigation systems in the car multimedia (consumer) business based on own-developed navi-core, the Company will place its focus in the home electronics business on portable digital audio, which remains robust thanks to the rise of digital media, and on highly cost-competitive pure audio products, and work to improve earnings through cost structure reforms and other measures. Based on the results of this earnings structure reform, together with the contribution from improved earnings in the car electronics OEM business discussed above, consolidated operating profit is expected to increase approximately 40% compared with the previous fiscal year to ¥10.0 billion. The Company will continue investments begun in the fiscal year 2005, by making strategic investments totaling roughly ¥2.0 billion.

Consolidated ordinary profit and net income are both expected to increase compared with the results for the fiscal year 2005. Although the Company will recognize an extraordinary gain from the return of the entrusted portion of the Employee Welfare Pension Fund, this will be offset considerably by items such as a review of asset and inventory criteria and funding of reserves intended to minimize

	Forecast for Mar. 2006	Results for Mar. 2005	Year-on-Year Change
Net sales	180,000	181,112	△1,112
Ordinary income	5,000	4,696	+304
Net income	6,000	4,836	+1,164

Note: The outlook for consolidated operating profit is ¥10,000 million, approximately 40% higher than the previous fiscal year actual results (about 7.1 billion yen), and is provided as a reference.

#### Affect from return of the entrusted portion of the **Employee Welfare Pension Fund**

#### Retirement benefit obligation will be reduced by half

The Kenwood corporate pension fund in which the Company participates was granted a waiver of the obligation to administer future disbursements of pension benefits from the Minister of Health, Labor and Welfare on April 1, 2004 for the entrusted portion of the Employee Welfare Pension Fund, following the enforcement of the Defined Benefit Corporate Pension Law.

Following receipt of the waiver, the Company was permitted to return the entrusted portion on July 1, 2005, and, based on the provisions of paragraph 44-2 of the "Practical Guidelines for the Accounting of Retirement Benefits (Interim Report)" (Accounting Committee Report No. 13, the Japanese Institute of Certified Public Accountants), will cancel the retirement benefit obligation and recognize a gain or loss. The Company projects it will recognize an extraordinary gain of about ¥4.8 billion in the fiscal year 2006 as a result of this change.

The Company expects its projected benefit obligation to be reduced in half, from about ¥38 billion at the end of March 2005 to approximately ¥18 billion, and its future obligation to be substantially reduced, following this change.

### **Consolidated Balance Sheets**

Kenwood Corporation and Consolidated Subsidiaries As of March 31, 2005 and 2004

		V ()	c		110.1	Thousands of
ASSETS	_	2005	ns of y	2004	U.S. do	llars (Note 1(a)) 2005
ASSETS		2005		2004		2003
Current Assets:						
Cash and cash equivalents	¥	15,876	¥	33,698	\$	148,374
Time deposits		66		3,689		617
Receivables —						
Trade notes and accounts receivable		31,502		30,715		294,411
Trade notes and accounts receivable						
from unconsolidated subsidiaries and associated companies		-		194		-
Less: Allowance for doubtful receivables		(785)		(861)		(7,336)
Inventories —						
Finished goods		15,004		15,009		140,224
Work in process and raw materials		10,253		9,631		95,823
Deferred tax assets (Note 9)		692		867		6,467
Prepaid expenses and other		5,012		5,337		46,841
Total current assets	_	77,620		98,279		725,421
Property, Plant and Equipment, at Cost (Notes 3 and 5): Land (Note 4)		10,797		11,882		100.906
Buildings and structures		18,091		19,519		169,075
Machinery and equipment		17,054		16,549		159,383
Tools, furniture and fixtures		12,781		10,549		119,449
Construction in progress		148		7		1,383
Construction in progress	_	58,871	_	58.629		550,196
Less: Accumulated depreciation		(35,316)		,		(330,056)
*	_	23,555	_	(33,413) 25,216		220,140
Net property, plant and equipment	_	23,333	_	23,210		220,140
Investments and Other Assets:						
Investment securities (Notes 2 and 5)		3,847		3,697		35,953
Investments in and advances to						
unconsolidated subsidiaries and associated companies		83		97		776
Goodwill		448		198		4,187
Software		7,124		6,735		66,580
Deferred tax assets (Note 9)		900		712		8,411
Other		2,643		2,566		24,701
Less: Allowance for doubtful accounts		(83)		(1,737)		(776)
Total investments and other assets	_	14,962	-	12.268	-	139,832
Total	¥	116,137	¥	135.763	<u>s</u>	1,085,393
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See notes to consolidated financial statements.

					Thousands of
LIABILITIES AND	Millio	ns of yen	1	U.S. do	llars (Note 1(a))
SHAREHOLDERS' EQUITY	2005		2004		2005
Current Liabilities:					
Short-term borrowings (Note 5)	29,954	¥	50.833	\$	279,944
Current portion of long-term debt (Note 5)	1,134		11,199		10,598
Trade notes and accounts payable	27,047		25,247		252,776
Income taxes payable (Note 9)	452		624		4,224
Accrued expenses	6,669		6.714		62,327
Deferred tax liabilities (Note 9)	8		39		75
Other	1,471		1,386		13,748
Total current liabilities	66,735		96,042	_	623,692
	00,700		70,012	-	020,072
Long-term Liabilities:					
Long-term debt (Note 5)	0		5,241		0
Liability for employees' retirement benefits (Note 6)	13,492		11,768		126,094
Deferred tax liabilities (Note 9)	2,739		2,451		25,598
Other	38		94		355
Total long-term liabilities	16,269		19,554		152,047
Minority Interests			6		-
Commitments and Contingent Liabilities (Notes 3, 11 and 12)					
Shareholders' Equity (Notes 7 and 14):					
Common stock, authorized - 672,500,000 shares					
issued - 307,524,995 shares in 2005 and 210,455,995 shares in 2004	8,697		26,969		81,280
Preferred stock, authorized - 31,250,000 shares in 2005 and 62,500,000 shares in 2004					
issued - 31,250,000 shares in 2005 and 62,500,000 shares in 2004	6,250		12,500		58,411
Capital Surplus	13,374		-		124,991
Retained earnings (accumulated deficit)	13,199		(9,778)		123,355
Land revaluation surplus (Note 4)	3,167		3,167		29,598
Net unrealized gain on available-for-sale securities	619		254		5,785
Foreign currency translation adjustments	(12,109)		(12,901)		(113,168)
Total	33,197		20,211		310,252
Less: Treasury stock, at cost; Common Stock,					
391,729 shares in 2005 and 326,987 shares in 2004	(64)		(50)		(598)
Total shareholders' equity	33,133		20,161		309,654
Total¥	116,137	¥	135,763	\$	1,085,393
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### **Consolidated Statements of Income**

Kenwood Corporation and Consolidated Subsidiaries For the Years ended March 31, 2005 and 2004

						Thousands of
	_	Millions of yen			U.S. dollars	
		2005		2004		2005
Net Sales	¥	181,112	¥	178,731	\$	1,692,636
Cost of Sales (Notes 1(r) and 8)		137,664		126,440		1,286,580
Gross profit		43,448		52,291		406,056
Selling, General and Administrative Expenses (Notes 1(r) and 8)		36,387		39,681		340,065
Operating income	_	7,061	_	12,610		65,991
Other Income (Expenses):						
Interest expense, net		(1,143)		(2,092)		(10,682)
Cash discount		(317)		(686)		(2,963)
Equity in earnings (losses) of unconsolidated subsidiaries						
and associated companies		45		(36)		421
Gain (loss) on sales of investment securities, net		599		(8)		5,598
Loss on impairment of investment securities		(13)		(23)		(122)
Loss on disposal of inventories		(1,102)		(1,631)		(10,299)
Loss on impairment of inventories		(204)		(42)		(1,906)
Loss on sales of property, plant and equipment, net		(17)		(182)		(159)
Gain (loss) on liquidation of consolidated subsidiaries, net		(155)		104		(1,448)
Retirement allowances paid						
to directors and corporate auditors		(13)		(25)		(122)
Gain on prior years patent fee		313		-		2,925
Other, net,		209		119		1,953
Total	_	(1,798)	_	(4,502)	_	(16,804)
Income before Income Taxes						
and Minority Interests	_	5,263	_	8,108		49,187
Income Taxes (Note 9):						
Current		404		870		3,776
Deferred		23		(82)		215
Total income taxes	_	427		788		3,991
Minority Interests in Net Income			_	2		
Net Income	¥	4,836	¥	7,318	\$	45,196

			Yen		U.S. dollar	s (Note 1(a))
Per Share of Common Stock (Note 10):						
Basic net income	¥	16.79	¥	33.99	\$	0.16
Diluted net income		10.50		15.73		0.10
Cash dividends applicable to the year		3.00		-		0.03

See notes to consolidated financial statements.

Kenwood Corporation and Consolidated Subsidiaries For the Years ended March 31, 2005 and 2004

	Millions of yen		Thousands of U.S. dollars (Note 1(a				
		2005	113 O1 y	2004	2005		
Common Stock (Note7):							
Beginning balance	¥	26,969	¥	26,969	\$	252,047	
Capital increase upon issuance of 92,000,000							
shares of common stock on July 1, 2004		11,040		-		103,177	
Capital reduction of common stock							
without compensation on August 6, 2004		(20,000)		-		(186,916)	
Capital reduction of 31,250,000 shares of		(0.950)				(02.05()	
preferred stock on August 6, 2004		(9,850)		-		(92,056)	
shares of common stock on March 18, 2005		538		_		5,028	
Ending balance	¥	8,697	¥	26,969	\$	81,280	
Preferred Stock (Note7):							
Beginning balance	¥	12,500	¥	12,500	\$	116,822	
Capital reduction of 31,250,000 shares of							
preferred stock on August 6, 2004		(6,250)		-		(58,411)	
Ending balance	¥	6,250	¥	12,500	\$	58,411	
Capital Surplus (Note7):							
Beginning balance	¥	-	¥	17,087	\$	-	
Transfer to accumulated deficit		-		(17,087)		-	
Capital increase upon issuance of 92,000,000		10.002				102 (45	
shares of common stock on July 1, 2004		10,983		-		102,645	
without compensation on August 6, 2004		1,859				17,374	
Capital increase upon issuance of 5,069,000		1,037		_		17,574	
shares of common stock on March 18, 2005		532		_		4,972	
Ending balance	¥	13,374	¥	-	\$	124,991	
Retained earnings (Accumulated Deficit) (Note7):							
Beginning balance	¥	(9,778)	¥	(34,238)	\$	(91,383)	
Net income		4,836		7,318	-	45,196	
Transfer from capital surplus		_		17,087		-	
Capital reduction of common stock							
without compensation on August 6, 2004		18,141		-		169,542	
Reversal of land revaluation surplus due to sale of land		-		57		-	
Adjustment to retained earnings fo				(2)			
dismiss of consolidated subsidiaries	¥	13,199	¥	(9,778)	<b>\$</b>	123,355	
Land Devaluation Sumlys (Note A)	<del></del>						
Land Revaluation Surplus (Note 4): Beginning balance	¥	3,167	¥	3,235	\$	29,598	
Change of enterprise tax rate	•	5,107	1	(11)	Ψ	27,370	
Reversal of land revaluation due to sale of land		_		(57)		_	
Ending balance	¥	3,167	¥	3,167	\$	29,598	
Not Hannelined Cain (Leas) on Assilable for sale Countition			_				
Net Unrealized Gain (Loss) on Available-for-sale Securities:  Beginning balance	¥	254	¥	(269)	\$	2,374	
Net increase of unrealized gain	-	25.		(20))	Ψ	2,0 / 1	
of available-for-sale securities		365		523		3,411	
Ending balance	¥	619	¥	254	\$	5,785	
Foreign Currency Translation Adjustments:							
Beginning balance	¥	(12,901)	¥	(11,548)	\$	(120,570)	
Net increase (decrease) of foreign currency							
translation adjustments	w—	792		(1,353)	e —	7,402	
Ending balance	¥_	(12,109)	¥	(12,901)	\$	(113,168)	
Treasury Stock, at cost, Common Stock:							
Beginning balance	¥	(50)	¥	(32)	\$	(467)	
Repurchase of treasury stock		(14)		(18)		(131)	
Ending balance	¥	(64)	¥	(50)	\$	(598)	
Total Shareholders' Equity	¥-	33,133	¥-	20,161	s-	309,654	
1 7			. =		_		
Number of Outstanding Shares		Thousan	ds of	shares			
Beginning balance		272,629		272,688			
Issuance of common stock		97,069		_,_,,,,,,			
Reduction of preferred stock		(31,250)		-			
Repurchase of treasury stock		(65)		(59)			
			_				
Ending balance		338,383		272,629			

Kenwood Corporation and Consolidated Subsidiaries For the Years ended March 31, 2005 and 2004

	Millions of yen			Thousands of llars (Note 1(a))
	2005	2004	U.S. do	2005
Operating Activities:	2003	2001		2000
Income before income taxes				
and minority interests	¥ 5,263	¥ 8,108	\$	49,187
Adjustments to reconcile income				
before income taxes and minority interests				
to net cash provided by operating activities:				
Income taxes-paid	(593)	(728)		(5,542)
Depreciation and amortization	7,822	6,687		73,103
Provision for doubtful receivables	(267)	(199)		(2,495)
Loss on disposal of property, plant and equipment	211	213		1,972
Gain on sales of property, plant and equipment, net	(194)	(30)		(1,813)
(Gain) Loss on sales of investment securities, net	(599)	8		(5,598)
Loss on impairment of investment securities	13	23		122
Changes in assets and liabilities:				
Decrease in trade notes and accounts receivable	424	1,646		3,963
Decrease in inventories	1	6,109		9
Increase in trade notes and accounts payable	982	2,360		9,177
Increase in retirement benefits	1,694	2,547		15,831
Other, net	782	758		7,308
Net cash provided by operating activities	15,539	27,502	_	145,224
Investing Activities:				
Decrease in time deposits, net	3,625	8		33,878
Proceeds from sales of property, plant and equipment	2,209	738		20,645
Proceeds from sales of investment securities	625	35		5,841
Purchases of property, plant and equipment	(4,217)	(3,582)		(39,411)
Purchases of investment securities	(1,122)	(156)		(10,486)
Purchases of software	(4,700)	(4,105)		(43,925)
Other, net	67	(613)		626
Net cash used in investing activities	(3,513)	(7,675)		(32,832)
Financing Activities:				
Decrease in short-term bank borrowings, net	(22,404)	(5,828)		(209,383)
Proceeds from issuance of common stock	22,941	-		214,402
Repayments of Bonds	´ -	(5,000)		_
Repayments of long-term debt	(14,688)	(1,724)		(137,271)
Reduction of preferred stock	(16,100)	-		(150,467)
Other, net	(83)	(231)		(776)
Net cash used in financing activities	(30,334)	(12,783)		(283,495)
Foreign Currency Translation Adjustments				
on Cash and Cash Equivalents	407	(410)		3,804
Net (Decrease) Increase in Cash and Cash Equivalents	(17,901)	6,634		(167,299)
Cash and Cash Equivalents of				
Newly Consolidated Subsidiaries, Beginning of Year	79	-		738
Cash and Cash Equivalents				
at Beginning of Year	33,698	27,064	_	314,935
Cash and Cash Equivalents at End of Year	¥ 15,876	¥ 33,698	\$	148,374
Non-Cash Financing Activity:				
Reduction in shareholders' stated capital without a reduction				
in the number of shares outstanding (Note 7)	¥ 20,000	¥ -	\$	186,916
			- T	

Kenwood Corporation and Consolidated Subsidiaries For the Years ended March 31, 2005 and 2004

#### 1. Significant Accounting Policies

The following is a summary of the significant accounting policies adopted by Kenwood Corporation ( the "Company") and its consolidated subsidiaries in the preparation of the accompanying consolidated financial statements.

#### (a) Basis of Presenting Consolidated Financial Statements

The accompanying consolidated financial statements have been prepared based on the consolidated financial statements filed with the Financial Service Agency as required by the Securities and Exchange Law of Japan, which are prepared in conformity with accounting principles generally accepted in Japan, which are different in certain respects as to application and disclosure requirements of International Financial Reporting Standards.

In preparing the accompanying consolidated financial statements, certain reclassifications and rearrangements have been made to present them in a form which is more familiar to readers outside Japan. In addition, the notes to the consolidated financial statements include information which is not required under accounting principles generally accepted in Japan, but is presented herein as additional information. Certain reclassifications have been made to the 2004 consolidated financial statements to conform to the 2005 presentation.

The consolidated financial statements are stated in Japanese yen, the currency of the country in which the Company is incorporated and operates. The translation of Japanese yen amounts into U.S. dollar amounts is included solely for the convenience of readers outside Japan and have been made at the rate of ¥107 to \$1, the approximate rate of exchange at March 31, 2005. Such translation should not be construed as representation that the Japanese yen amounts could be converted into U.S. dollars at that or any other rate.

#### (b) Principles of Consolidation

The consolidated financial statements include the accounts of the Company and its significant 43 (47 in 2004) subsidiaries (together, the "Group").

Under the control or influence concept, those companies in which the Company, directly or indirectly, is able to exercise control over operations are fully consolidated, and those companies over which the Group has the ability to exercise significant influence are accounted for by the equity method.

Kenwood Electronics (Thailand) Co., Ltd., was newly consolidated because the company has become material to the consolidated financial statements of the Company.

Kenwood Electronics Technologies (Mexico), S.A. de C.V, Kenwood Electronics (Mexico), S.A. de C.V. ,Kenwood Electronics Technologies (HK), and Kenwood Technologies (USA) Inc. were excluded from scope of consolidation because those companies had been liquidated during the fiscal year 2005.

On October 1, 2004, Kenwood U.S.A. Corporation merged with Kenwood Americas Manufacturing Corporation.

Investments in an unconsolidated subsidiary are accounted for by the equity method.

Investments in the remaining unconsolidated subsidiaries and associated companies are stated at cost. If the equity method of accounting had been applied to the investments in these companies, the effect on the accompanying consolidated financial statements would not have been material.

The excess of the cost of an acquisition over the fair value of the net assets of the acquired subsidiary is being amortized over five years.

All significant intercompany balances and transactions have been eliminated in consolidation. All material intercompany profit included in assets resulting from transactions within the Group is eliminated.

#### (c) Cash Equivalents

Cash equivalents are short-term investments that are readily convertible into cash and that are exposed to insignificant risk of changes in value. Cash equivalents include time deposits, certificate of deposits, and commercial paper, all of which mature or become due within three months of the date of acquisition.

#### (d) Foreign Currency Transactions

All short-term and long-term monetary receivables

and payables denominated in foreign currencies are translated into Japanese yen at the exchange rates at the balance sheet date. The foreign exchange gains and losses from translation are recognized in the consolidated statement of income.

#### (e) Foreign Currency Financial Statements

In translating the financial statements of foreign subsidiaries and associated companies into Japanese yen, all assets and liabilities and revenues and expenses are translated at the current exchange rates in effect at balance sheet date, except for shareholders' equity which is translated at the historical exchange rates in effect at the time of the transactions. Differences arising from such translation are shown as "Foreign currency translation adjustments" in a separate component of shareholders' equity.

#### (f) Inventories

Inventories maintained by the Company and its domestic subsidiaries are principally stated at average cost. Inventories maintained by foreign subsidiaries are principally stated at the lower of cost, determined by the first-in first-out method or market

#### (g) Depreciation

Depreciation of property, plant and equipment is principally computed on the declining-balance method for the Company and its domestic subsidiaries and on the straight-line method for foreign subsidiaries over their estimated useful lives.

The estimated useful lives are as follows:

Buildings and structures	2 to 60 years
Machinery and equipment	2 to 16 years
Tools, furniture and fixtures	2 to 20 years

Ordinary maintenance and repairs are charged to income as incurred. Major replacements and improvements are capitalized.

Software for company use is carried at cost less accumulated amortization, which is calculated by the straight-line method principally over their estimated useful lives (five years). Software installed in products is carried at cost less accumulated amortization, which is calculated by the proportion of the actual sales volume of the products during the current year to the estimated total sales volume over the estimated salable years of the products or by the straight-line method over the estimated salable years of the products (one to five years), considering the nature of the products.

#### (h) Marketable and Investment Securities

The Company has classified all debt and equity securities as available-forsale securities based on management's intention. Available-for-sale securities other than non-marketable are reported at fair value with unrealized gains and losses, net of applicable taxes, reported in a separate component of shareholders' equity.

Non-marketable available-for-sale securities are stated at cost determined by the moving-average method.

For other than temporary declines in fair value, investment securities are reduced to net realizable value by a charge to income.

#### (i) Goodwill

Goodwill on purchases of specific businesses and consolidation goodwill are carried at cost less accumulated amortization, which is calculated by the straight-line method over five years.

#### (j) Stock Issue Costs

Stock issue costs, which are capitalized and included in other assets, net of accumulated amortization, are amortized using the straight-line method over three years.

#### (k) Liability for Employees' Retirement Benefits

The Company has a funded defined benefit pension plan covering substantially all employees.

The Company and domestic consolidated subsidiaries account for the liability for retirement benefits based on projected benefit obligations and fair value of plan assets at the balance sheet date.

Prior service costs are amortized using the straight-line method over

5 years, which is less than the average remaining years of service of the employees.

Actuarial gain or loss is amortized mainly using the straight-line method over 10 years, which is less than the average remaining years of service of the employees, and the amortization will be started in the year in which the gain or loss is recognized.

The transitional obligation as of April 1, 2000, is being amortized over 15 years

#### (I) Income Taxes

The provision for income taxes is computed based on the pretax income included in the consolidated statements of income. The asset and liability approach is used to recognize deferred tax assets and liabilities for the expected future tax consequences of temporary differences between the carrying amounts and the tax bases of assets and liabilities. Deferred taxes are measured by applying currently enacted tax laws to the temporary differences.

The Group files a tax return under the consolidated corporate-tax system from the fiscal year ended March 31, 2003, which allows companies to base tax payments on the combined profits or losses of the Company and its wholly owned domestic subsidiaries. Under the consolidated-tax system, a surcharge tax of 2% of taxable income is levied in addition to the national corporate income tax rate up to the fiscal year ended March 31, 2004, but such surcharge tax is no longer levied for the fiscal year ended March 31, 2005.

#### (m) Leases

All leases of the Company and domestic subsidiaries are accounted for as operating leases. Under Japanese accounting standards for leases, finance leases that deem to transfer ownership of the leased property to the lessee are to be capitalized, while other finance leases are permitted to be accounted for as operating lease transactions if certain "as if capitalized" information is disclosed in the notes to the lessee's financial statements.

#### (n) Derivative Financial Instruments

The Group uses foreign currency forward contracts and interest rate swaps as a means of hedging exposure to foreign currencies and interest risks. The Group does not enter into derivatives for trading or speculative purposes.

Derivative financial instruments are classified and accounted for as follows: a) all derivatives are recognized as either assets or liabilities and measured at fair value, and gains or losses on derivative transactions are recognized in the consolidated statements of income and b) for derivatives used for hedging purposes, if derivatives qualify for hedge accounting because of high correlation and effectiveness between the hedging instruments and the hedged items, gains or losses on derivatives are deferred until maturity of the hedged transactions.

The foreign currency forward contracts are utilized to hedge foreign currency exposures for export sales and procurement of raw materials from overseas suppliers. Trade receivables and payables denominated in foreign currencies are translated at the contracted rates if the forward contracts qualify for hedge accounting.

Forward contracts applied for forecasted transactions are also measured at fair value and the unrealized gains / losses are deferred until the underlying transactions are completed.

Interest rate swaps are utilized to hedge interest rate exposures of longterm debt. Swaps which qualify for hedge accounting are measured at market value at the balance sheet date and the unrealized gains or losses are deferred until the maturity of the transactions.

#### (o) Appropriations of Retained Earnings

Appropriations of retained earnings, if any, are reflected in the accompanying consolidated financial statements for the following year upon shareholders' approval.

#### (p) Per Share Information

Basic net income per share is computed by dividing net income available to common shareholders, by the weighted-average number of common shares outstanding for the period, retroactively adjusted for stock splits.

Diluted net income per share reflects the potential dilution that could occur if diluted securities were exercised or converted into common stock. Diluted net income per share of common stock assumes full conversion of the outstanding preference shares at the beginning of the year.

Cash dividends per share presented in the accompanying consolidated statements of income are dividends to be paid after the end of the year, if any.

#### (q) New Accounting Pronouncements

In August 2002, the Business Accounting Council issued a Statement of Opinion, "Accounting for Impairment of Fixed Assets", and in October 2003 the Accounting Standards Board of Japan (ASB) issued ASB Guidance No. 6, "Guidance for Accounting Standard for Impairment of Fixed Assets". These new pronouncements are effective for fiscal years beginning on or after April 1, 2005 with early adoption permitted for fiscal years ending on or after March 31, 2004.

The new accounting standard requires an entity to review its long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset or asset group may not be recoverable. An impairment loss would be recognized if the carrying amount of an asset or asset group exceeds the sum of the undiscounted future cash flows expected to result from the continued use and eventual disposition of the asset or asset group. The impairment loss would be measured as the amount by which the carrying amount of the asset exceeds its recoverable amount, which is the higher of the discounted cash flows from the continued use and eventual disposition of the asset or the net selling price at disposition.

The group expects to adopt these pronouncements as of the April 1, 2005 and is currently in the process of assessing the effect of adoption of these pronouncements.

#### (r) Accounting Change

Effective April 1, 2004, the Company presented a royalty expense on the use of a patent as cost of sales, which, previously, had been presented as selling, general and administrative expenses.

#### a) Reason for the change

Since the fiscal year ended March 31, 2005, Product management operation departments have been set up in each business division in order to produce high quality products promptly, which would satisfy end users well, with limited cost. The new departments administrate comprehensively each element of developments for new products, including marketing, product planning, design, and technical system design. The new departments have made it possible to exercise more accurate cost control than the previous fiscal year. As a result, it turned out that the royalty expense on the use of a patent should be counted as a part of manufacturing cost together with other product design costs, because those costs could be included based upon substantially the same criteria as a technical design cost for products.

#### b) Effects of the change

The effects of the change were to increase cost of sales by \$ 2,559 million (\$23,916 thousand) and to decrease selling, general and administrative expenses by \$ 2,559 million (\$23,916 thousand). There was no effect on the operating income, income before income taxes and minority interest, or net income for the year ended March 31, 2005.

Millions

Thousands of

#### 2. Investment Securities

All the debt and equity securities, classified as available-for-sale securities, are included in non-current investment securities. The carrying amounts and aggregate fair values of the available-for-sale securities as of March 31, 2005 and 2004, were as follows:

								2005					
		Millions of yen											
			U	nrealized	. 1	Unrealized		Fair		Ī	Unrealized	Unrealized	Fair
		Cost	_	Gains	-	Losses	_	Value	Cost		Gains	 Losses	Value
Equity Securities	¥	2,428	¥	1,057	¥	(14)	¥	3,471 \$	22,691	\$	9,879	\$ (131) \$	32,439
Total	¥	2,428	¥ _	1,057	¥	(14)	¥_	3,471 \$	22,691	\$	9,879	\$ (131) \$	32,439
				2	200	)4							
				Millio	ns	of yen							
			U	Inrealized		Unrealized		Fair					
		Cost	_	Gains	-	Losses	_	Value					
Equity Securities	¥ ¥	1,356 1,356	_	449 449	-	(22) (22)	¥ _	1,783 1,783					

Proceeds from sales of available-for-sale securities for the year ended March 31, 2005 and 2004, were ¥625 million (\$5,841 thousand) and ¥35 million, respectively. Gross realized gains on these sales, computed on the moving average cost basis, were ¥599 million (\$5,598 thousand) for

the year ended March 31, 2005, and gross realized losses computed on the moving average cost basis, for the year ended March 31, 2004 were \$8 million.

Available-for-sale securities whose fair value is not readily determinable as of March 31, 2005, and 2004 are as follows:

	_	Carrying amount						
		Millions of				Thousands of		
		yen				U.S. dollars		
		2005		2004		2005		
Equity securities	¥	376	¥	414	\$	3,514		
Debt securities		-		1,500		-		
Total	¥	376	¥	1,914	\$	3,514		

#### 3. Leases

The Group leases certain machinery, computer equipment, office space and other assets. Total lease payments under finance leases were \$806 million (\$7,533 thousand) and \$1,270 million for the years ended March 31, 2005 and 2004, respectively.

Pro forma information of leased property such as acquisition cost, accumulated depreciation, obligations under finance leases, depreciation expense, interest expense and other information of finance leases that do not transfer ownership of the leased property to the lessee on an "as if capitalized" basis for the year ended March 31, 2005 and 2004 are as follows:

		Millions of yen				Thousands of U.S. dollars			
		2005			2004			2005	
	Acquisition	Accumulated	Net leased	Acquisition	Accumulated	Net leased	Acquisition	Accumulated	Net leased
	cost	depreciation	property	cost	depreciation	property	cost	depreciation	property
Machinery and equipment	1.713	¥ 1,306 ¥	407	¥ 2.078	¥ 1,336	¥ 742 :	\$ 16,009	\$ 12,206 \$	3,803
Tools, furniture and fixtures	820	552	268	1,758	1,135	623	7,664	5,159	2,505
Others	72	48	24	213	121	92	673	449	224
Total	2,605	¥ 1,906 ¥	699	¥ 4,049	¥ 2,592	¥ 1,457	\$ 24,346	\$ <u>17,814</u> \$	6,532

Obligations under finance leases:		Millions of				Thousands of		
		yen			U.S. d			
	_	2005		2004		2005		
Due within one year	¥	440	¥	779	\$	4,112		
Due after one year		289		730		2,701		
Total	¥	729	¥	1,509	\$	6,813		

Depreciation expense and interest expense, which are not reflected in the accompanying statements of income, computed by straight-line method and the interest method are as follows:

		.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				i no abanab or	
		of yen			U.S. dollars		
		2005		2004		2005	
Depreciation expense	¥	761	¥	1,200	\$	7,112	
Interest expense	¥	28	¥	48	\$	262	

#### 4. Land Revaluation Surplus

Under the "Law of Land Revaluation", the Company elected a onetime revaluation of its own-use land to a value based on real estate appraisal information as of March 31, 2000. The resulting land revaluation excess represents unrealized appreciation of land and is stated, net of income taxes, as a component of shareholders' equity. There was no effect on the consolidated statements of income. Continuous readjustment is not permitted unless the land value subsequently declines significantly such that the amount of the decline in value should be removed from the land revaluation excess account and related deferred tax liabilities. The details of the one-time revaluation as of March 31, 2000 were as follows:

As of March 31, 2005, the carrying amount of the land after the one-time revaluation exceeded the market value by  $\frac{4}{2}$ ,680 million (\$25,047 thousand).

#### 5. Short-term Borrowings and Long-Term Debt

Short-term borrowings, which generally consist of notes to banks and bank overdrafts, are due within one year. The interest

rates on these borrowings ranged from 2.15417% to 6.86% and 1.375% to 8.3% as of March 31, 2005 and 2004, respectively.

Long-term debt as of March 31, 2005 and 2004, consisted of the following:

	Millions of ven			Thousan U.S. do	us or
	<b>2005</b> 2004				2005
Banks, 1.97%-3.64688%, due through 2006	¥	1,134	¥ 11,811	\$	10,598
Japanese government-sponsored agencies, 6.00%, due through 2006		0	4		0
Insurance companies		-	4,481		-
Mortgage loans		-	144		-
Total		1,134	16,440		10,598
Less: Current portion	(	(1,134)	_(11,199)	_	(10,598)
Long-term debt, less current portion	¥	0	¥5,241	\$_	0

The aggregate annual maturities of long-term debt as of March 31, 2005, were as follows:

		Millions	Thousands of
Year ending March 31		of yen	U.S. dollars
2006	¥	1,134	\$ 10,598
2007		0	0
2008 and thereafter		-	-
Total	¥	1,134	\$ 10,598

As of March 31, 2005, the carrying amounts of assets pledged as collateral for short-term borrowings of ¥26,479 million (\$247,467 thousand) were as follows:

		Millions	The	ousands of
		of yen	U.	S. dollars
Buildings and structures, net	¥	4,685	\$	43,785
Investment securities		2,109		19,710
Land		10,569		98,776
Total	¥	17,363	\$_	162,271

Outstanding bank revolving loans contracted, but not provided for as of March 31, 2005 were as follows:

		2005					
				ousands of			
Credit facilities	¥			317,757			
Used		(20,479)		(191,393)			
Unused	¥	13,521	- \$	126,364			

#### 6. Liability for Employees' Retirement Benefits

The Company has a funded defined benefit pension plan, which covers all employees of the Company. Under the plan, employees terminating their employment after more than 10 years of participation or upon reaching the age of 60 are entitled to pension benefits.

Certain consolidated subsidiaries have various non-contributory and contributory plans and other retirement benefit plans.

Employees are entitled to larger payments in the case of voluntary retirement at certain specific ages prior to the mandatory retirement age.

Thousands of

Thousands of

2004

2005

	Millions	of yen	U.S. dollars
	<b>2005</b> 2004		2005
Projected benefit obligation	¥ 40,027	¥ 37,914	\$ 374,084
Fair value of plan assets	(14,027)	(13,065)	(131,093)
Unrecognized actuarial gain	(5,492)	(5,529)	(51,327)
Unrecognized prior service cost	413	620	3,860
Prepaid pension cost	31	34	290
Unrecognized transitional obligation	(7,460)	(8,206)	(69,720)
Net liability	¥ 13,492	¥ 11,768	\$ 126,094

The components of net periodic benefit costs for the years ended March 31, 2005 and 2004, are as follows:

	Millions of yen			U.S. dollars			
		2005		2004		_	2005
Service cost	¥	765	¥	1,381		\$	7,150
Interest cost		749		853			7,000
Expected return on plan assets		(260)		(182)			(2,430)
Amortization of prior service cost		(207)		(207)			(1,935)
Recognized actuarial loss		735		649			6,869
Amortization of transitional obligations	_	746		758		_	6,972
Net periodic retirement benefit costs	¥_	2,528	¥.	3,252		<b>s</b> _	23,626

Assumptions used for the years ended March 31, 2005 and 2004 are set forth as follows:

	2000	2001
Discount rate	2.0%	2.0%
Expected rate of return on plan assets	2.0%	1.5%
Amortization period of prior service cost	5years	5years
Recognition period of actuarial gain / loss	10years	10years
Amortization period of transitional obligation	15years	15years

The Company and certain domestic subsidiaries have two types of pension plans for employees: a non-contributory and a contributory funded defined benefit pension plan. The contributory funded defined benefit pension plan, established under the Japanese Welfare Pension Insurance Law, covers a substitutional portion of the governmental pension program managed by the Company on behalf of the government and a corporate portion established at the discretion of the Company. In accordance with the Defined Benefit Pension Plan Law enacted in April 2002, the Company applied for an exemption from obligation to pay benefits for future employee services related to the substitutional

portion which would result in the transfer of the pension obligations and related assets to the government upon approval. The Company obtained approval for exemption from the future obligation by the Ministry of Health, Labor and Welfare on April 1, 2004. The substitutional portion of the plan assets which will be transferred to the government in the subsequent year is measured to be approximately ¥ 9,671 million (\$ 90,383 thousand) as at March 31, 2005. If such substitutional portion of the plan assets would be transferred to the government on March 31, 2005, income before income taxes and minority interests would have increased by approximately ¥ 4,762 million (\$ 44,505 thousand).

#### 7. Shareholders' Equity

Japanese companies are subject to the Japanese Commercial Code (the "Code")

The Code requires that all shares of common stock are recorded with no par value and at least 50% of the issued price of new shares is required to be recorded as stated capital of common stock or preferred stock, and the remaining net proceeds as additional paid-in capital, which is included in capital surplus. The code permits Japanese companies, upon approval of the Board of Directors, to issue shares to existing shareholders without consideration as a stock split. Such issuance of shares generally dose not give rise to changes within the shareholders' accounts.

The Code also provides that an amount at least equal to 10% of the aggregate amount of cash dividends and certain other appropriations of retained earnings associated with cash outlays applicable to each period shall be appropriated as a legal reserve (a component of retained earnings) until such reserve and additional paid-in capital equals 25% of common stock. The amount of total additional paid-in capital and legal reserve that exceeds 25% of the common stock may be available for dividends by resolution of the shareholders. In addition, the Code permits the transfer of a portion of additional paid-in capital and legal reserve to the common stock by resolution of the Board of Directors.

The Code allows Japanese companies to repurchase treasury stock and dispose of such treasury stock by resolution of the Board of Directors. The repurchased amount of treasury stock cannot exceed the amount available for future dividend plus amount of common stock, additional paid-in capital or legal reserve to be reduced in the case where such reduction was resolved at the shareholders' meeting.

In addition to the provision that requires an appropriation for legal reserve in connection with the cash payment, the Code imposes certain limitations on the amount of retained earnings available for dividends. The amount of retained earnings available for dividends under the Code was ¥6,502 million (\$60,766 thousand), as of March 31, 2005, based on the amount recorded in the parent company's general books of accounts.

Dividends are approved by the shareholders at an annual general shareholders' meeting held subsequent to the fiscal year to which the dividends are applicable. Semiannual interim dividends may also be paid upon resolution of the Board of Directors, subject to certain limitations imposed by the Code.

i) New share issuance

On July 1, 2004, by the resolution of the Board of Directors, the Company issued 92,000 thousand shares of its common stock at  $\frac{239.375}{2000}$  per each share newly issued. The Company received total proceeds of  $\frac{220.02}{2000}$  million ( $\frac{205.822}{2000}$  thousand),  $\frac{110.40}{2000}$  million ( $\frac{103.177}{2000}$  thousand) of which was recorded in common stock and the remaining  $\frac{100.983}{2000}$  million ( $\frac{100.645}{2000}$  thousand) was recorded in capital surplus.

On March 18, 2005, by the resolution of the Board of Directors, the Company issued 5,069 thousand shares of its common stock at ¥211 per each share newly issued, through a third-party allotment of shares. The Company received total proceeds of ¥1,070 million (\$10,000 thousand), ¥538 million (\$5,028 thousand) of which was recorded in common stock and the remaining ¥532 million (\$4,972 thousand) was recorded in capital surplus.

ii) Reduction in shareholders' stated capital without a reduction in the number of shares outstanding.

On August 6, 2004, by the resolution of the annual general shareholders' meeting, the Company reduced shareholders' stated capital of common stock without a reduction in the number of shares outstanding. Further, no shares have actually been repurchased by the Company from shareholders Therefore, since this is only a reorganization of the capital structure, no transfers of shares have taken place, and no payments for the modification of the capital structure have been made to the shareholders of the Company. The purpose of the capital reduction is to make up for the accumulated deficits and to possibly resume dividends. The reduced amount of stated capital is transferred to accumulated deficits and capital surplus. The total amount of capital reduction was ¥20,000 million (\$186,916 thousand).

iii) Reduction in the stated capital through the redemption of the Class A preferred stock.

On August 6, 2004, by the resolution of the annual general shareholders' meeting and the Class A preferred stock shareholders' meeting, the Company reduced stated capital of common stock and preferred stock through the redemption of the Class A preferred stock. The purpose of the capital reduction is to minimize potential dilution on the shareholders of common stock caused by the conversion of Class A preferred stock into common stock and to reduce future dividend payments. The total amount of capital reduction was ¥16,100 million (\$150,467 thousand).

As of March 31, 2005, the preferred stock outstanding was as follows:

	Class B													
Number of shares issued	31,250 thousand													
Issue price	¥ 400 per share													
Total issue price	¥ 12,500 million													
Stated capital per share	¥ 200 per share													
Total stated capital	¥ 6,250 million													
Preferred dividends	For the fiscal years ended March 31, 2003, 2004, 2005, 2006, and 2007, maximum ¥7.5 per share cumulative and non-participating. For the fiscal years ended March 31, 2008 and thereafter, maximum ¥28 per share non-cumulative and non-participating.													
Voting rights	None except for a case as follows: -the appropriation of preferred dividends will not be resolved at any annual general shareholders meeting held after March 1, 2007.													
Shareholder's option of conversion to common stock	At ¥94.2 (to be adjusted) from December 1, 2007 to November 30, 2022.													
Mandatory conversion to common stock	At the end of December 1, 2022, the outstanding Class B preferred stock shall be mandatorily converted to common stock at the prescribed average market price, provided that all the conditions of the Code shall be satisfied.													
Distribution of assets	At $\$400$ per share and accrued accumulated dividends, preferred distributions to shareholders of common stock.													
Redemption	Redeemable by Board Resolution													

#### 8. Research and Development Costs

Research and development costs charged to income were \$1,332 million (\$12,444 thousand) and \$1,461 million for the year ended

March 31, 2005 and 2004, respectively.

#### 9. Income Taxes

Under the consolidated corporate tax system, the normal effective statutory tax rates of the Company were approximately 40.7% and 42.0%, for the year ended March 31, 2005 and 2004, respectively.

The tax effects of significant temporary differences and tax loss carry-forwards which resulted in deferred tax assets and liabilities as of March 31, 2005 and 2004 are as follows:

		Million	ıs oʻ	f ven	-	housands of U.S. dollars
	_	2005		2004		2005
Deferred Tax Assets:	_					
Impairment of investment securities	¥	1,612	¥	1,684	\$	15,065
Tax loss carryforwards		11,332		12,765		105,907
Liability for employees' retirement benefits		5,188		4,518		48,486
Other		2,676		3,452		25,009
Less: valuation allowance		(19,216)		(20,840)		(179,589)
Total	¥	1,592	¥	1,579	\$	14,878
D. Complete. This little on						
Deferred Tax Liabilities:	17	425	17	172	•	2.052
Investment securities	¥	425	¥	173	\$	3,972
Investments		140		103		1,308
Land revaluation		2,174		2,174		20,318
Other	_	8		40	_	75
Total	-	2,747		2,490		25,673
Deferred Tax Liabilities, Net:	¥	(1,155)	¥	(911)	- \$	(10,795)

A reconciliation between the normal effective statutory tax rates and the actual effective tax rates reflected in the accompanying

consolidated statements of income for years ended March 31, 2005 and 2004 is as follows:

	2005	2004
Normal effective statutory tax rate	40.7%	42.0%
Normal effective statutory tax rate	0.1%	0.2%
Income not counted for income tax purposes	(7.2%)	0.270
	,	-
Reduction of taxation income on temporary enterprise tax	(0.5%)	<del>-</del>
Tax benefits not recognized on operating losses of subsidiaries	(26.1%)	(23.6%)
Temporary differences not recognized on operating losses of subsidiaries	0.6%	15.6%
Difference of normal effective statutory tax rate among countries other than Japan	(3.3%)	-
Decrease of valuation allowance	-	(24.5%)
Reversal of deferred tax assets on unrealized profit included in assets resulting from transactions within the Group	10.8%	0.4%
Effect of tax rate reduction on consolidated taxation system	(2.8%)	(7.5%)
Reversal of allowance for income tax	(1.7%)	-
Per capita inhabitant tax	0.7%	0.6%
Foreign withholding taxes not recognized on losses	0.9%	1.2%
Temporary enterprise tax	0.3%	0.4%
Other, net	(4.4%)	4.9%
Actual effective tax rate	8.1%	9.7%

As of March 31, 2005, the Company and certain consolidated subsidiaries had tax loss carryforwards of approximately \( \) \( 28,383 \)

These tax loss carryforwards, if not utilized, will expire as follows:

million (\$265,262 thousand), which are available to apply against future taxable income.

Year ending March 31		Millions of yen	housands of U.S. dollars
2006	¥	6,661	\$ 62,252
2007		-	-
2008		-	-
2009		11,207	104,738
2010		6,940	64,860
thereafter		3,575	33,411
Total	¥	28,383	\$ 265,262

#### 10. Net Income Per Share of Common Stock

Net income per share is based on the weighted average number of outstanding shares of common stock.

Reconciliation of the differences between basic and diluted net income per share ("EPS")

Reconciliation of the differences between basic and diluted EPS for the year ended March 31, 2005 and 2004 are as follows:

For the year ended March 31, 2005:		Millions of yen	7	Thousands of shares	Yen		Dollars
		Net	We	ighted average			
		income	_	shares	]	EPS	
Basic EPS							
Net income available to common shareholders	¥	4,690	\$_	279,361 ¥	16.79	\$_	0.16
Effect of Diluted Securities							
Preferred Stock		100		176,665			
Diluted EPS							
Net income for computation	¥	4,790	\$	456,026 ¥	10.50	\$	0.10
				_			
For the year ended March 31, 2004:		Millions	7	Thousands of	Yen		
		of yen		shares			
		Net	We	eighted average			
		income		shares	EPS		
Basic EPS							
Net income available to common shareholders	¥	7,144	\$	210,159 ¥	33.99		
Effect of Diluted Securities							
Preferred Stock		174		255,102			
Diluted EPS			_	-			
Net income for computation	¥	7,318	\$	465,261 ¥	15.73		
	-	.,510	_		-5.75	-	

#### 11. Commitments and Contingent Liabilities

The Company was contingently liable as a guarantor for borrowings of employees aggregating \$\foating{\text{0}}\$ million (\$2 thousand) and \$\foating{0}\$ million as of March 31, 2005 and 2004, respectively.

At March 31,2005, the Company had cancelable and non-cancelable

long-term lease agreements, principally for office space, machinery and computer equipment. Rental expense was  $\$2,336 \text{million} \ (\$21,832 \ \text{thousand}) \ \text{and} \ \ \$3,074 \ \text{million} \ \text{for}$  the years ended March 31, 2005 and 2004.

#### 12. Derivatives

The Group enters into foreign exchange forward contracts to hedge foreign exchange risk associated with certain assets liabilities and future transactions denominated in foreign currencies. The Group also enters into interest rate swar agreements as a means of managing their interest rate exposures Interest rate swaps effectively convert some floating rate debts to a fixed basis.

Because the counterparties to those derivatives are limited to

major financial institutions, the Group does not anticipate any losses arising from credit risk.

The basic policies for the use of derivatives are approved by the CEO of the Company and execution and control of derivatives are controlled by the Company's Finance Department.

A current status of the derivatives is reported to the Corporate Executive Officers and the Board of Directors of the Company.

The Group had the following derivatives contracts outstanding at March 31, 2005 and 2004:

	Millions of yen													Thousands of U.S. dollars							
			200	)5			200	4	2005												
	Contract of	r				Contract of	r				(	Contract o	r								
	Notional		Fair		Unrealized	Notiona	l	Fair	Un	realized		Notional		Fair	Unrealized						
	Amoun	t	Value	(	Gain/(Loss)	Amoun	t	Value	Gair	/(Loss)		Amount	:	Value	Gain/(Loss)						
Interest Rate Swaps:																					
(floating rate receipt,																					
fixed rate payment) ¥	2,000	¥	(14	4) }	(14)	3,000	¥	(54	ł) ¥	(54)	\$	18,692	\$	(131) \$	(131)						
Foreign Exchange Contracts:											-										
(Euro, selling) ¥	561	¥	570	0 }	£ (9) }		- ¥		- ¥	-	\$	5,243	\$	5,327 \$	(84)						

The contract or notional amounts of derivatives do not represent the amounts exchanged by the parties and do not measure the Companies' exposure to credit or market risk.

#### 13. Segment Information

The Company defines its business segments as follows:

#### Car electronics business:

Car electronics equipment, such as car audio products, and car navigation systems.

#### Communications business:

Communications equipment, such as a mateur radios, UHF CB transceivers, and land mobile radios.

#### Home electronics business:

Home electronics equipment, such as home HI-FI audio, home theater systems, and portable audio.

#### Others:

Other electrical equipment and parts.

Operations by business segment and by geographic area for the year ended March 31, 2005 and 2004 were summarized as follows:

Operations by business segment:

	Millions of yen													
	Ca	r Electronics Business	S Communications Home Electronics Business Business Others							Total		orporate assets d eliminations		onsolidated
2005														
Net sales: Sales to customers Intersegment sales and transfers Total	¥ _ ¥_	104,772 - 104,772	¥ _	55,064 - 55,064	¥	18,867 - 18,867	¥ - ¥_	2,409	¥	181,112	¥	- - -	¥ -	181,112 - 181,112
Operating income (loss)	¥_	2,214	¥_	6,833	¥_	(1,923)	¥_	(63)	¥_	7,061	¥_		¥ _	7,061
Identifiable assets	¥ _ ¥ _ ¥ _	67,618 5,765 6,565	¥ - ¥ -	24,669 1,284 1,801	¥ - ¥ - ¥ -	12,550 725 506	¥ - ¥ -	2,388 48 40	¥ _ ¥ _ ¥ _	7,822 8,912	¥ _ ¥ _	8,912	¥ - ¥ - ¥ -	116,137 7,822 8,912

Corporate assets as of March 31, 2005, amounted to ¥8,912 million (\$83,290 thousand) and consisted primarily of the Company's cash, time deposits and investment securities.

-	Millions of yen													
	Car Electronics Business			mmunications Business	Ho	me Electronics Business		Others		Total		porate assets eliminations	C	onsolidated
2004														
Net sales:														
Sales to customers	¥	100,783	¥	50,373	¥	23,987	¥	3,588	¥	178,731	¥	-	¥	178,731
Intersegment sales and transfers		-		-		-		-		-		-		-
Total	¥	100,783	¥	50,373	¥	23,987	¥	3,588	¥	178,731	¥	-	¥	178,731
Operating income (loss)	¥_	7,019	¥_	6,876	¥_	(1,217)	¥_	(68)	¥_	12,610	¥_	<u>-</u>	¥_	12,610
Identifiable assets	¥	63,926	¥	24,456	¥_	14,496	¥	3,388	¥	106,266	¥	29,497	¥	135,763
Depreciation	¥	4,745	¥	1,033	¥	848	¥	61	¥	6,687	¥	-	¥	6,687
Capital expenditures	¥	5,780	¥	1,004	¥	716	¥	8	¥	7,508	¥	-	¥	7,508

Corporate assets as of March 31, 2004, amounted to ¥29,497 million and consisted primarily of the Company's cash, time deposits and investment securities.

-	Thousands of U.S. dollars															
	Ca	r Electronics	Communications Home Electronics							Corporate asset				ts		
	Business			Business		Business		Others		Total	and	eliminations	(	Consolidated		
2005																
Net sales:																
Sales to customers	\$	979,178	\$	514,617	\$	176,327	\$	22,514	\$	1,692,636	\$	-	\$	1,692,636		
Intersegment sales and transfers		-		-		-		-		-		-		-		
Total	<b>s</b> _	979,178	\$	514,617	\$_	176,327	\$	22,514	\$	1,692,636	\$	_	\$	1,692,636		
Operating income (loss)	s_	20,692	\$_	63,860	s_	(17,972)	\$_	(589)	\$	65,991	<b>s</b> _		\$_	65,991		
Identifiable assets	s	631,944	\$	230,551	\$	117,290	\$	22,318	\$	1,002,103	\$	83,290	\$	1,085,393		
Depreciation	s <sup>-</sup>	53,879	\$	12,000	s <sup>-</sup>	6,776	\$	449	\$	73,104	<b>\$</b>	_	\$	73,104		
Capital expenditures	s -	61,355	\$	16,832	s <sup>-</sup>	4,729	s —	374	\$	83,290	s -		\$	83,290		

Operations by geographic area for the years ended March 31, 2005 and 2004 were summarized as follows:

Operations by geographic area:

Operations by geographic area:																
_	Millions of yen															
													C	orporate assets		
		Japan America		America	Europe		Asia		Other		Total	and eliminations			Consolidated	
2005																
Net sales:																
Sales to customers	¥	75,264	¥	46,839	¥	37,460	¥	19,145	¥	2,404	¥	181,112	¥	-	¥	181,112
Intersegment sales	_	77,487	_	103	_	2,298	_	45,078	_	5	_	124,971	_	(124,971)	_	-
Total	¥_	152,751	¥	46,942	¥	39,758	¥	64,223	¥_	2,409	¥	306,083	¥	(124,971)	¥_	181,112
Operating income (loss)	¥	4,128	¥	1,235	¥	(118)	¥	1,541	¥_	49	¥	6,835	¥	226	¥	7,061
Identifiable assets	¥	107,182	¥	17,109	¥	14,783	¥	22,250	¥	1,401	¥	162,725	¥	(46,588)	¥	116,137
2004 Net sales:																
Sales to customers	¥	78,367	¥	44,237	¥	40,254	¥	13,648	¥	2,225	¥	178,731	¥	_	¥	178,731
Intersegment sales	_	70,153	-	382	-	1,875		42,748	-	1	_	115,159	-	(115,159)		-
Total	¥	148,520	¥	44,619	¥	42,129	¥	56,396	¥_	2,226	¥	293,890	¥	(115,159)	¥	178,731
Operating income	¥	8,012	¥	1,217	¥	647	¥	916	¥_	27	¥	10,819	¥	1,791	¥	12,610
Identifiable assets	¥	101,090	¥	16,483	¥	17,061	¥	17,854	¥_	1,430	¥	153,918	¥	(18,155)	¥_	135,763

=													
=	Thousands of U.S. dollars												
							Corporate assets						
	Japan	America	Europe	Asia	Other	Total	and eliminations	Consolidated					
2005													
Net sales:													
Sales to customers	\$ 703,402	\$ 437,748	\$ 350,094	\$ 178,925	\$ 22,467	\$ 1,692,636	s -	\$ 1,692,636					
Intersegment sales	724,177	963	21,476	421,290	47	1,167,953	(1,167,953)						
Total	\$ <u>1,427,579</u>	\$ 438,711	\$ 371,570	\$ 600,215	\$ 22,514	\$ 2,860,589	<b>§</b> (1,167,953)	\$ <u>1,692,636</u>					
Operating income (loss)	\$ 38,580	\$ 11,542	\$ (1,103)	\$ 14,402	\$ 458	\$ 63,879	\$ 2,112	\$ 65,991					
Identifiable assets	\$ 1,001,701	\$ 159,897	\$ 138,159	\$ 207,944	\$ 13,094	\$ 1,520,795	\$ (435,402)	\$ 1,085,393					

The geographic areas consist primarily of the following countries and regions:

America....U.S., Canada and Panama Asia..... China, Singapore and U.A.E.

Europe..... Germany, France and the United Kingdom Other.....Australia

\$ 1,692,636

Overseas sal	es:	

_	Millions of yen				
	America	Europe	Asia	Other	Total
2005		-			
Overseas sales	¥ <u>47,174</u>	¥ 37,584	¥ 20,842	¥ 3,346	¥ 108,946
Consolidated net sales					¥ 181,112
Ratios of overseas sales	26.0 %	20.8 %	11.5 %	1.8 %	60.2 %
2004					
Overseas sales	¥ 47,656	¥ 40,424	¥ 17,802	¥ 3,329	¥ 109,211
Consolidated net sales					¥ 178,731
Ratios of overseas sales	26.7 %	22.6 %	10.0 %	1.9 %	61 %
	Thousands of U.S. dollars				
	America	Europe	Asia	Other	Total
2005					
Overseas sales	\$ 440,879	\$ 351,252	\$ 194,785	\$ 31,271	\$ 1,018,187

The geographic areas consist primarily of the following countries and regions:

America....U.S., Canada and Panama

Asia..... China, Singapore and U.A.E.

Europe..... Germany, France and the United Kingdom

Other.....Australia

#### 14. Subsequent Event

Consolidated net sales ....

i) Appropriation of retained earnings

The annual general shareholders' meeting, held on June  $29,\,2005$ resolved as an appropriation of retained earnings as follows:

- a) Cash dividends of accumulative payable to the shareholder
- of Class B preferred stock: ¥126 million (\$1,178 thousand)
- b) Cash dividends to the shareholder of Class B preferred stock:
  - ¥101 million (\$944 thousand)
- c) Cash dividends to the shareholder
- ¥921 million (\$8,607 thousand) of common stock:
- d) Payments of bonuses to directors and corporate auditors:

¥46 million (\$430 thousand)

#### ii) New share issuance

The Company's board of directors meetings held on June 6, 2005 and June 20, 2005, resolved a new share issuance with a payment due date of June 30, 2005.

The proceeds from the issuance of new shares are to be appropriated to the redemption of Class B preferred stock.

- 1) Number of new shares issued: 60 million shares of common stock
- 2) Offering price per share:

¥190 (\$1.78)

3) Total offering price: 4) Issue price per share: ¥11,400 million (\$106,542 thousand)

¥185.20 (\$1.73)

- 5) Total Issue price: ¥11,112 million (\$103,850 thousand) 6) Stated capital per share: ¥185.20 (\$1.73)
- 7) Total stated capital: ¥11,112 million (\$103,850 thousand)
- 8) Initial date of dividend recognition: April 1, 2005

iii) Reduction in the stated capital through the redemption of the Class B preferred stock.

The annual general shareholders' meeting and the Class B preferred stock shareholders' meeting, held on June 29, 2005 resolved the reduction in the stated capital through the redemption of the Class B preferred stock. The purpose of the capital reduction is to minimize potential dilution on the shareholders of common stock caused by the conversion of Class B preferred stock into common stock and to reduce future dividend payments. The total amount of capital reduction is to be \$15,000\$ million(\$140,187 thousand).

- a) Resolution at the Board of Directors Meeting: May 20, 2005 b) Resolution at the General Shareholders' Meeting: June 29, 2005
- the first ten days of August, 2005 c) Deadline for creditors to lodge protests:
- d) Effective date of Capital Reduction: the first ten days of August, 2005

## **Deloitte**

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#### INDEPENDENT AUDITORS' REPORT

To the Board of Directors and Shareholders of Kenwood Corporation:

We have audited the accompanying consolidated balance sheets of Kenwood Corporation and consolidated subsidiaries as of March 31, 2005 and 2004, and the related consolidated statements of income, shareholders' equity, and cash flows for the years then ended, all expressed in Japanese yen. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Kenwood Corporation and consolidated subsidiaries as of March 31, 2005 and 2004, and the consolidated results of their operations and their cash flows for the years then ended in conformity with accounting principles generally accepted in Japan.

As discussed in Note 1(r) to the consolidated financial statements, the Company changed its method of accounting for a royalty expense on the use of a patent, effective April 1, 2004.

And as discussed in Note 14 to the consolidated financial statements, the Company's new share issuance was approved at the board of directors meetings held on June 6, 2005 and June 20, 2005. And a reduction in the stated capital through the redemption of Class B preferred stock was approved at the annual general shareholders' meeting and the Class B preferred stock shareholders' meeting, held on June 29, 2005.

Our audits also comprehended the translation of Japanese yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made in conformity with the basis stated in Note 1. Such U.S. dollar amounts are presented solely for the convenience of readers outside Japan.

June 29, 2005

Delatte Touche Tohnaton



## **Kenwood Corporation**

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